



**“Within 18 months of implementing the 9-Box tool, we increased Margins by 5 points, Capacity by 20% and EBITDA by 50%.” – PE Client**



- How do you **segment** your business today? In which segments do you make money? In which do you give it back?
- Do you know why your **financial performance** is below plan?
- Are you aware how excess **inventory** decreases your revenue?

**Identify revenue growth and cost reduction opportunities through better inventory strategies, demand planning techniques, and focused customer care!**

**OUR SOLUTION** .....➔

Implementing our **9-Box** tool highlights and quantifies opportunities to improve earnings, reduce inventory, and to evaluate the effectiveness of current SKUs, pricing strategies and customer management.



**Inventory optimization**



**Pricing effectiveness**



**Customer profitability**



**SKU rationalization**

**WHAT YOU WILL RECEIVE**

- A report with **opportunities** to increase earnings, customer service levels and inventory turns.
- Personal **interpretation** of your results from our staff of experienced business operators.
- Copies of the **analysis** that quantify the opportunities to improve.
- An in-person or webinar **meeting** to review the results with our team of experts.



Should you have any questions regarding the **9-Box** tool, do not hesitate to contact:  
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