



Steve Bentson

Executive Business Consultant

BACKGROUND SUMMARY

Steve is a hands-on leader who excels in bringing about positive and sustainable change, improving the overall performance of a business. He has over 25 years of high-achieving leadership experience in various roles, including CEO, President, COO, Vice President of Operations, and Consultant of recognized manufacturing companies with revenues from \$10M to \$500M; many of which were Private Equity-owned businesses.

EXPERTISE & ACHIEVEMENTS

- **Organized, implemented & facilitated** (5) Lean Improvement Teams in eliminating waste & improving machine utilization with identified cost reduction opportunities equaling 12% of total M&A
- **Implemented a quality containment plan** that reduced the 1st week rejects of 35% to less than 5% within 5 weeks
- **Achieved over \$14 million in cost savings** within one year through strategic product design optimization, process reengineering, and supply chain enhancements

SELECT EXPERIENCE

President/CEO

Vice President, Manufacturing/
Operations

Interim CEO, interim COO, interim VP
of OPs

CORE COMPETENCIES

General Business Leadership

Strategic Planning

Operations Management

Supply Chain Management

Continuous Improvement

Lean Six Sigma

Process Focus & Improvement

Restructuring and Turnarounds

PROFESSIONAL HIGHLIGHTS

Interim Company leadership: Steve has had numerous engagements in the PE space where he has successfully guided a newly acquired or underperforming business, providing the necessary leadership as a CEO, President, COO, or VP of Operations. He consistently made significant improvements and led these businesses in the right direction within 3-4 months and then transitioned them to the longer-term Leadership.

Manufacturing/Construction Company: Steve served as a Consultant for a growing manufacturing/construction company (> \$100M in revenue) where he worked with the Senior Leadership Team for over a year to implement Lean principles throughout the organization. He developed short and long-term goals, created operating and strategic scorecards (KPIs), developed a joint "PSI" plan between Sales & Manufacturing to review capacity vs. demand, and implemented a process for creating work teams between Engineering, Sales, and Manufacturing to improve the management of active client projects. Steve also worked directly with the Manufacturing team to implement lean principles through VSM, utilizing cross-functional work teams. Upon the departure of the Manufacturing Leader, Steve stepped in to run the manufacturing operations for 6 months. During his tenure, output was increased by nearly 40% within the 1st 3 months, and the employment level, including adding a 2nd shift, was significantly increased. Steve later served as the company's CEO, and once he was not actively managing within the business, he served as a Board Advisor.