



Tim Van Mieghem

Founding Partner, Keynote Speaker, and Author

BACKGROUND SUMMARY

Tim believes operational excellence is a critical component of unlocking a company's latent value. His passion is helping his clients claim and then create value. His expertise in manufacturing, sourcing, logistics, and inventory management is showcased in his books, *Implementing Supply Partnerships* and *Shocking Profit*.

Tim is a Founding Partner of The ProAction Group, an operational consulting firm. Established in 1995, the firm channels its deep expertise helping middle market companies identify, quantify, and uncover latent value. Tim's primary focus is on serving family-owned businesses, Private Equity firms and their portfolio companies. He has particular experience in manufacturing and distribution businesses and has a unique ability to assess operational issues and symptoms and translate them into actionable solutions.

Prior to forming The ProAction Group, Tim worked in operational consulting at Arthur Andersen and a boutique supply chain consulting firm.

Tim serves on the board of ACME Metal Coatings and has served on the boards of Corporate Technology Solutions, Automated Business Machines and DeWayne's Quality Metal Coatings.

Tim has a BS in Accounting from Marquette University and is a Certified Public Accountant.

SELECT EXPERIENCE

Founding Partner

Operating Partner

Board Member

Author

CORE COMPETENCIES

Private Equity

Manufacturing

Distribution

Operational Consulting

Supply Chain Expertise

EXPERTISE & ACHIEVEMENTS

- **9-Box Inventory and Pricing Tool** - created the firm's proprietary tool that helps companies optimize inventory levels and improve pricing practices
- **"Shocking Profit"** - offers a guide for business leaders to uncover hidden value and improve profitability within their organizations. Furthermore, the book details how to cultivate a **leadership approach that fosters change** and a **problem-solving culture** for sustainable success.
- **"Implementing Supply Chain Partnerships"** - Author and presenter for local and national conferences
- **Board Member** - serving on the boards of ACME Metal Coatings, Automated Business Machines, and DeWayne's Quality Metal Coatings
- **Shocking Profit Podcast Host** - providing expertise to business owners and leaders for creating and claiming value

PROFESSIONAL HIGHLIGHTS

The ProAction Group: The ProAction Group acts as a resource extension to investors and management teams, providing operating expertise, resources, and tools to help maximize performance. Pre-acquisition, ProAction Group helps private equity firms quantify risks and opportunities, compete in auctions, avoid bad deals, and plan for post-close success. For portfolio companies and select corporate clients, we work with management to identify and implement high-impact value creation projects to grow sales, earnings, and capital productivity.

The Peakstone Group, Operating Partner

PAG Capital Partners, Partner