



Todd Scherbing

Executive Leader and Operations Consultant

BACKGROUND SUMMARY

Todd has more than 35 years of experience in executive leadership, operations, project management, lean manufacturing, negotiations, human resources, supply chain and logistics, and business development. He is certified in Safety, Health, Environment, and Risk Management (SHERM). Additionally, Todd has successfully led efforts to build teams and develop talent across various organizations.

EXPERTISE & ACHIEVEMENTS

- **Developed new production processes** for fats and oils refinement.
- **Led three business buildouts** from conception to full plant build
- **Led plant rebuild** project ahead of schedule and under budget

PROFESSIONAL HIGHLIGHTS

Executive Leadership: Todd has held senior leadership positions with Smithfield Foods, JBSSA, and Griffin Industries, where he led domestic and international divisions through dynamic improvement initiatives and growth.

- As the President of Compass Consulting, Todd has guided businesses through revenue stream and cost development, process efficiency maximization, leadership development, team building, quality/safety development, supply chain/logistics efficiency modeling, and professional negotiation assistance.
- Todd led the building of three greenfield business buildouts, guiding the process through conception, development, benchtop, pilot, and ultimate plant build.
- He also led a plant rebuild project with an extremely compact timeline that was completed under budget and ahead of schedule.

SELECT EXPERIENCE

President
CEO
Vice President of Operations
General Manager
Senior Director

CORE COMPETENCIES

Plant Management
Team Building
Leadership Development
Revenue Stream
Cost Development
Quality/Safety Development
Process Efficiency Maximization
Efficiency Modeling
Negotiating
Supply Chain Logistics
Six Sigma Black Belt
SHERM Certified (Risk Management)